

5

€27M Loans issued This year €147M Total assets

38,077 MEMBERS

> €125M Total savings

€44.8M LOAN BOOK

Notice is hereby given that the 2019 Annual General Meeting of Heritage Credit Union Limited will take place in "The Venue" D'Arcy McGee's, Spawell Leisure Centre, Templeogue, Dublin 6W on Tuesday 28th January 2020 at 7:30pm

Signed: Kevin Young, Secretary

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At Heritage Credit Union, our dedicated team are available to follow up on AGM queries. Some queries may require research, so in order to allow sufficient time to prepare the necessary response, please send your question(s) in writing, to arrive no later than close of business on Tuesday 21st January 2020, to:

Chief Executive Officer Heritage Credit Union Ltd., Main Street, Rathfarnham, Dublin 14

CREDIT UNION DIRECTORS & OTHER INFORMATION

BOARD OF DIRECTORS:

Paul Moran	Chairperson
Marie Kelly	Vice-Chairperson
Kevin Young	Secretary
Brian Billings	
Daphne Byrne	
Mary Cullen	
Gareth Fahey	
David Kutner	(Resigned in October 2019)
Deirdre Larkin	
Helena Shanahan	
Aisling Vaughan	(Co-opted February 2019)

BOARD OVERSIGHT COMMITTEE:

Ruth O'Sullivan	Chairperson
Colm Lawless	Secretary
Stephen Nolan	
Fearghal Kearney	(Co-opted during year)
Anne Fleming	(Co-opted during year)

AUDITORS:

Grant Thornton, Mill House, Henry Street, Limerick

BANK:

Bank of Ireland, College Green, Dublin 2

MANAGEMENT AND STAFF:

Al McCauley Ger Flaherty Clare Lammas Alan Roche Martin McElvaney Laura Cahill Georgina Carthy Niamh Coker Sally Corbett Deirdre Corcoran Rita Cullen Sheila Cullinan Treasa Ennis Katrina Fallon Elaine Fitzpatrick Susan Foley

Chief Executive Officer Finance Manager Risk & Compliance Manager Operations Manager

Evelyn Hennessy Aaron Johnston Melissa Keenan Teresa Kelly Lee Lawrence Liz Lehane Alyson McDermott Liam McGovern Bernie McGrath Lisa Mulligan Lorraine Murphy Craig Nolan Petina O'Connor Sylvia O'Flaherty Colin O'Malley Nikki Ong Colleen O'Neill Valerie O'Reilly Teszina Cullen Roshni Shah Carmel Timmons Celine Yarr

AGM **AGENDA**

CREDIT UNION STANDING ORDERS

- The acceptance by the board of directors of the authorised representatives of members that are not natural persons;
- 2. Ascertainment that a quorum is present;
- 3. Adoption of Standing Orders;
- Reading and approval (or correction) of the minutes of the last annual general meeting;
- 5. Report of the Chairperson;
- 6. Consideration of accounts;
- 7. Report of the Auditor;
- 8. Report of the Board Oversight Committee;
- 9. Declaration of dividend and rebate of interest;
- 10. Report of the Credit Committee;
- 11. Report of Credit Control Committee;
- 12. Report of Membership Committee;
- 13. Report of the Marketing Committee;
- 14. Report of the Nomination Committee;
- 15. Appointment of Tellers;
- 16. Election of Auditor;
- 17. Election to fill vacancies on the Board Oversight Committee;
- Election to fill vacancies on the Board of Directors;
- 19. Amendment of Standard Rules
- 20. Any other business;
- 21. Prize Draws;
- 22. Announcement of election results;
- 23. Adjournment or close of meeting.

VOTING

1. Each member shall be entitled to one vote irrespective of his/her shareholding, in accordance with section 82(2) of the Credit Union Act, 1997 (as amended)

ELECTION PROCEDURE

- 2. Elections to the board of directors, to the board oversight committee and the position of auditor shall be by majority vote and by secret ballot.
- When nominations are announced tellers 3 shall be appointed by the chair and ballot papers shall be distributed. Nominations shall be in the following order: (a) nominations for auditor: (b) nominations for members of the board oversight committee; (c) nominations for directors. When voting is completed, the votes shall be taken and tallied by the tellers. Any ballot paper which contains votes for more than the number required to be elected shall be void. All elections shall be by secret ballot and by majority vote. When the votes have been counted by the tellers, the results shall be announced by the chair. In the event that all vacancies are not filled by the first ballot further ballots shall be taken as required. In the event of an equality of votes between candidates for the remaining vacancies not filled in accordance with the above procedure one further ballot shall be taken and should that ballot fail to determine the issue, the vacancies shall be filled by lot from among such candidates having an equality of votes.

The Heritage Credit Union team look forward to meeting all of our members at the 2019 AGM.

To ensure entry to the AGM, and to ensure your right to vote, you must bring your passbook or other proof of membership

MOTIONS

- 4. All motions from the floor of the AGM must be proposed and seconded by members present at the AGM and moved by the proposer. If the proposer is absent when the motion is called, the motion shall be deemed to have failed.
- 5. A proposer of a motion may speak for such period as shall be at the discretion of the chair of the meeting and shall have the right of reply before the motion is put to the meeting for a vote.
- 6. In exercising his/her right of reply, a proposer may not introduce new material.
- 7. The seconder of a motion shall have such time as shall be allowed by the chair to second the motion.
- 8. Members are entitled to speak on any such motion and must do so through the chair. All speakers to any motion shall have such time as shall be at the discretion of the chair.
- 9. The chair shall have the absolute right to decide at any time when a motion has been sufficiently discussed and may put the motion to the meeting giving the proposer the right of reply before doing so.

MISCELLANEOUS

- 10. The chair of the board of directors shall be the chair of any general meeting, except where he/she is not available, in which case it shall be the vice-chair, except where he/ she is not available, in which case the board shall decide amongst themselves who shall act as chair of any general meeting.
- 11. The chair may at his/her discretion, extend the privilege of the floor to any person who is not a member.
- 12. Matters not covered by the Agenda may be introduced under "Other Business" at the discretion of the chair.
- 13. The chairman's decision on any matter relating to these Standing Orders or interpretation of same shall be final.

- 14. No member shall have more than one vote on each question at any general meeting of the credit union or any adjournment thereof irrespective of his/her shareholding or the number of accounts in his/her name in the credit union provided, however, that except in voting at elections, the presiding member shall have a second or casting vote in the event of equality of voting. Voting by proxy shall be allowed only when a member other than a natural person votes through a representative, who is a member of the group, duly authorised in writing for that purpose and accepted as such by the board of directors.
- 15. Any matter to be decided upon by vote at the AGM shall, unless otherwise expressly provided for by law or the rules, be decided upon by simple majority.

SUSPENSION OF STANDING ORDERS

16. Any one of these Orders or all of these Standing Orders may be suspended on a motion to this effect receiving a two-thirds majority of those present and entitled to vote.

ALTERATION OF STANDING ORDERS

17. Standing Orders may be amended or altered at a general meeting and only if a motion to this effect has received a two-thirds majority of those present and voting.

ADJOURNMENTS

 Adjournments of the AGM shall take place only in accordance with section 81(1) of the Credit Union Act, 1997 (as amended).

HERE FOR YOU AND YOURS ALWAYS *****

THE RATHFARNHAM 5K



Participants in Rathfarnham 5k 2019

Well done to all 837 runners who finished the Rathfarnham 5k on Sunday 29th September. Pictured below are Al McCauley, Heritage Credit Union, PJ Claffey, Rathfarnham 5k Race Director, Irish Guide Dogs for the Blind team, Cathal McCarthy DNG at the cheque presentation in Terenure College.



WALK OF LIFE ART COMPETITION

Great response this year to the Annual ILCU Art Competition. Big congratulations to St. Pius X Boys, who had four winners, with Eoghan Bennan being selected at Chapter level to go forward to the next stage and represent Heritage at the National Competition. Best of luck Eoghan!

am 5k Run





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REPORT OF THE CHAIRPERSON

On behalf of the Board of Directors, I am pleased to report a surplus of $\leq 1,361,043$ for the year, an increase of 4.6% on last year. This year has seen the continued development of Heritage Credit Union as a well governed, high performing organisation.

This is my first report as Chairperson of your credit union. While it has been a successful year, it has also been a year of consolidation. We successfully merged five separate credit unions within the last five years. To the outside world things such as signage, and expanded product ranges and levels of service, can be changed relatively guickly, whereas behind the scenes it is not uncommon for adoption of new cultures and working practices to take longer. I am happy to report that it has been our experience that the staff affected by the merger adapted very guickly to their new surroundings and have been very generous in their efforts to do so. Our current range of services are outlined on page 18, and these are available to all our members, existing and newly merged.

During the financial year we launched our new strategy for 2020-23 which is based on five core pillars:

- Implement Income Initiatives
- Operational Efficiencies and Excellence
- Further Develop Excellent Member Service
- Identify and Implement Strategic Mergers
- Ensure there is a Robust Governance Framework in place

We are building out from this with specific plans such as a Marketing plan, and an Environmental, Social and Governance plan.

This year we participated in the RTÉ series "The Borrowers" which portrayed a view of life inside Irish Credit Unions. I wish to thank everyone who made this happen in Heritage, staff, management and members, and the Irish League of Credit Unions for their role in its development. While we continue to address the reduction in investment income levels in recent years, we are reviewing on an ongoing basis the provision of additional services and the development of new income streams as well as cost containment. As our second highest expense, the cost of the continued provision of the current levels of insurance cover on savings, and our Death Benefit Insurance cover are frequently on the board agenda. Our insurance officer's report later in this booklet will give further information on recent developments in this regard. As is the case with all our fellow Credit Unions, we continually review all measures as we strive to increase the performance of members' savings.

Credit unions have two principal sources of income – lending and investments. Demand for loans continues to improve, and due to some levelling off in the rate of early repayment, our loan book has experienced strong organic growth of \in 3.9m in the year. The entire loans process, from underwriting to arrears handling, is prudently managed. While the quantity and value of bad debts remain low, we have made additional provisions to cater for the potential impact of significant market developments such as Brexit, and we have increased our reserves position to further protect us into the future.

The outlook for returns from investments continues to be poor. Many of the options on the market are providing no return, and an increasing number of banks, including our domestic banks, are providing negative returns. While we can invest money longer term, we are restricted in what we can invest in, maximum values, and overall investment duration. Such negative returns are unsustainable in the medium-long term, and your board is assessing the possible need for a further restriction in the value of member savings as a means of addressing this income anomaly. As has been the case previously, our aim is to keep the number of members affected by such changes as low as possible, and members affected will be communicated with in a timely manner.

Oversight and regulation of Credit Unions continues to occupy much discussion at board meetings and is a continual focus. We have conducted an Organisational Review to assist us in identifying the best structure possible for the sustained future health of Heritage Credit Union. A key recommendation has been completed with the appointment of a Risk and Compliance Manager this year. Next year will deliver more capability, in line with our new strategy.

This year we have seen examples of bad governance in some large and well known organisations. I am confident that Heritage is in a good position and assure you that the Board, Board Oversight Committee, Management, Staff and Volunteers are continuously working with good governance foremost in their minds.

Directors, Board Oversight Committee, the CEO and other persons in key roles in the organisation are required to undergo due diligence to confirm they are competent, capable, honest, ethical, act with integrity and are financially sound. There is clear segregation of the respective roles and responsibilities of the board and management. Boards are obliged to concentrate on governance, strategy, and ensuring that the risks that face the organisation are properly identified, reviewed, avoided or mitigated. We have an excellent management and staff whose duty it is to implement board policy and manage the day to day activities of the organisation.

Our interest rates remain very competitive especially when compared to equivalent rates for credit cards and personal loan rates from high street banks, and the additional flexibility that comes with credit union loans. The interest rebate which we have paid for some years, and which we are proposing again for this year, reduces the cost of credit still further.

The past years' work, builds on a history of ambitious but steady development. We now have a membership of just over 38,000 and Total Assets of €147m. Our common bond extends

from the Liffey to the Dublin/Wicklow border and includes parts of ten south-Dublin postal districts as well as large parts of South County Dublin.

We believe that a successful future for Heritage Credit Union will necessitate continued growth and consolidation. To this end we will continue to pursue merger opportunities with like-minded Credit Unions, where that makes sense for our current and potential future membership.

In spite of the challenges to income levels described above, we generated a good surplus. After setting aside additional reserves to strengthen the credit union's balance sheet, we are pleased to recommend the following returns to members:

- Dividend of 0.05%
- Interest rebate of 5% of interest paid on standard rate loans during the financial year.

The rate of proposed dividend is at the higher end of rates available in the marketplace for on-demand funds. As previously outlined, some financial institutions have in fact started to charge negative interest rates on deposits.

In proposing the interest rebate, we continue our practice to reward those members whose loyalty to the credit union as borrowers ensures its continued existence and viability. Without borrowers, our primary reason for existence is gone.

At the end of my first year as Chair, I believe that the credit union is in good shape, and I am very excited for our future. In conclusion, I would like to thank my fellow Directors, Board Oversight Committee and all our Volunteers for their time and commitment to the Credit Union over the past year. I would also like to acknowledge the ongoing significant contribution of the CEO, Management Team and staff to the growth and success of the credit union.

Paul Moran Chairperson

REPORT OF THE **DIRECTORS**

For the financial year ended 30 September 2019

The directors present their annual report and the audited financial statements for the financial year ended 30 September 2019.

PRINCIPAL ACTIVITY

The principal activity of the business continues to be the operation of a credit union.

AUTHORISATION

The credit union is authorised as follows:

- Insurance/reinsurance or ancillary insurance intermediary under the European communities (Insurance Distribution) Regulations, 2018.
- Investment Intermediaries (Restricted Activity Investment Product Intermediary) pursuant to Section 26 of the Investment Intermediaries Act, 1995 (as amended).
- Entitled under the European Union (Payment Services) Regulations 2018 to provide payment services.

BUSINESS REVIEW

The directors are satisfied with the results for the year and the year-end financial position of the credit union. The directors expect to develop and expand the credit union's current activities and they are confident of its ability to continue to operate successfully in the future.

DIVIDENDS AND LOAN INTEREST REBATES

The surplus for the financial year is set out in the income and expenditure account on page 19. The directors are proposing a dividend in respect of the year ended 30 September 2019 of \in 59,778 (0.05%) (2018: \in 115,957 (0.10%)) and a loan interest rebate (on standard rate loans) of \in 154,200 (5.00%) (2018: \in 143,365 (5.00% on standard rate loans)).

PRINCIPAL RISKS AND UNCERTAINTIES

The principal risks and uncertainties faced by the credit union are:

Credit risk

Credit risk is the risk that a borrower will default on their contractual obligations relating to repayments to the credit union, resulting in financial loss.

Lack of loan demand

Lending is the principal activity of the credit union and the credit union is reliant on it for generating income to cover costs and generate a surplus.

Market risk

Market risk is the risk that the value of an investment will decrease. This risk can arise from fluctuations in values of, or income from, assets or changes in interest rates.

Liquidity risk

Liquidity risk is the risk that the credit union will not have sufficient cash resources to meet day to day running costs and repay members' savings when demanded.

Operational risk

Operational risk is the risk of loss resulting from inadequate or failed processes or systems of the credit union, any failure by persons connected with the credit union or from external events.

These risks are managed by the board of directors as follows:

Credit risk

In order to manage this risk, the board of directors regularly reviews and approves the credit union's credit policies. All loan applications are assessed with reference to the credit policies in force at the time. Subsequently loans are regularly reviewed for any factors that may indicate that the likelihood of repayment has changed.

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Lack of Loan Demand

The credit union provides lending products to its members and promotes these products through various marketing initiatives.

Market Risk

The board of directors regularly reviews and approves the credit union's investment policy and funds are invested in compliance with this policy and regulatory guidance.

Liquidity Risk

The credit union's policy is to maintain sufficient funds in liquid form at all times to ensure that it can meet its liabilities as they fall due.

Operational Risk

The operational risk of the credit union is managed through the employment of suitably qualified staff to ensure appropriate processes, procedures and systems are implemented and are further supported with a robust reporting structure.

ACCOUNTING RECORDS

The directors believe that they comply with the requirements of Section 108 of the Credit Union Act, 1997 (as amended) with regard to books of

account by employing accounting personnel with appropriate expertise and by providing adequate resources to the finance function. The books of account of the credit union are maintained at the credit union's premises at Credit Union House, Main Street, Rathfarnham, Dublin 14.

EVENTS AFTER THE END OF THE FINANCIAL YEAR

There have been no significant events affecting the credit union since the year end.

AUDITORS

In accordance with Section 115 of the Credit Union Act, 1997 (as amended), the auditors Grant Thornton offer themselves for re-election.

This report was approved by the board on 22/10/2019 and signed on its behalf by:

Paul Moran Chairperson of the Board of Directors

Marie Kelly Member of the Board of Directors

Date: 22/10/2019





On the RTE Show #TheBorrowers we followed Andrew and Rachel, who came to Heritage Credit Union for a car loan. #we're open to that

DIRECTORS' RESPONSIBILITIES STATEMENT

For the financial year ended 30 September 2019

The directors are responsible for preparing the financial statements in accordance with applicable Irish law and regulations. The directors are also responsible for preparing the other information included in the annual report. The Credit Union Act, 1997 (as amended) requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the credit union and of the income and expenditure of the credit union for that period.

In preparing those financial statements the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether the financial statements have been prepared in accordance with applicable accounting standards, identify those standards, and note the effect and reason for any material departure from those standards; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the credit union will continue in business.

The directors are responsible for ensuring that the credit union keeps or causes to be kept adequate accounting records which correctly explain and record the transactions of the credit union, enable at any time the assets, liabilities, financial position and income and expenditure of the credit union to be determined with reasonable accuracy, enable them to ensure that the financial statements comply with the Credit Union Act 1997 (as amended) and enable the financial statements to be audited. They are also responsible for safeguarding the assets of the credit union and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This statement was approved by the board on 22/10/2019 and signed on its behalf by:

Paul Moran Chairperson of the Board of Directors

Marie Kelly Member of the Board of Directors

Date: 22/10/2019

BOARD OVERSIGHT COMMITTEE'S RESPONSIBILITIES STATEMENT

For the financial year ended 30 September 2019

The Credit Union Act, 1997 (as amended) requires the appointment of a board oversight committee to assess whether the board of directors has operated in accordance with part iv, part iv (a) and any regulations made for the purposes of part iv or part iv (a) of the Credit Union Act, 1997 (as amended) and any other matter prescribed by the Central Bank of Ireland in respect of which they are to have regard to in relation to the board of directors.

This statement was approved by the board oversight comittee on 22/10/2019 and signed on its behalf by:

Colm Lawless Member of the Board Oversight Committee

Date: 22/10/2019

NEVER BORROWED WITH US BEFORE? **PAWS FOR THOUGHT AND THINK CREDIT UNION!!**



🕐 Talk to us first.

Member focused and local. You deal with real people. not machines.



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First Time Borrower Loan* PROMOTION

HERITAGE CREDIT UNION

THINKING ABOUT A GREEN DRIVING MACHINE?



Member focused and local. You deal with real people, not machines. Green Car Loan* PROMOTION 7.63% (7.9% APR)

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Rathfarnham Village | Fortfield | Harold's Cross Nutgrove Shopping Centre | Rialto | Thomas Street | Walkinstown

*Loans are subject to approval. Promotional terms and conditions apply. For a £10,000, promotional variable interest rate first time green car loan, over 36 months with weekly repayments of £171 and and interest rate of 75.% a propriestrative APG 179 kt), total amount payable by the member is £11,911 5. Full list of Promotional Terms & Conditions are available offices. If you do not meet the repayments on your loan your loan your loan will go into arrears. This may affect your credit rating which may limit your ability to access credit in the future. Information correct at November 2019. Herriage Credit Union Limited is requirabled by the Central Telms of Herland.

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF HERITAGE CREDIT UNION LIMITED

Opinion

We have audited the financial statements of Heritage Credit Union Limited, which comprise the income and expenditure account, the statement of other comprehensive income, the balance sheet, the statement of changes in reserves and the statement of cash flows for the financial year ended 30 September 2019, and the related notes to the financial statements, including the summary of significant accounting policies.

The financial reporting framework that has been applied in the preparation of the financial statements is Irish law including the Credit Union Act, 1997 (as amended) and accounting standards issued by the Financial Reporting Council and promulgated by the Institute of Chartered Accountants in Ireland including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (Generally Accepted Accounting Practice in Ireland).

In our opinion, Heritage Credit Union Limited's financial statements:

- give a true and fair view in accordance with Generally Accepted Accounting Practice in Ireland of the state of the credit union's affairs as at 30 September 2019 and of its income and expenditure and cash flows for the year then ended; and
- have been properly prepared so as to conform with the requirements of the Credit Union Act, 1997 (as amended).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (Ireland) ('ISAs (Ireland)) and applicable law. Our responsibilities under those standards are further described in the 'responsibilities of the auditor for the audit of the financial statements' section of our report. We are independent of the credit union in accordance with the ethical requirements that are relevant to our audit of the financial statements in Ireland, namely the Irish Auditing and Accounting Supervisory Authority (IAASA) Ethical Standard concerning the integrity, objectivity and independence of the auditor, and the ethical pronouncements established by Chartered Accountants Ireland, applied as determined to be appropriate in the circumstances for the entity. We have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (Ireland) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the credit union's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

Other information comprises information included in the annual report, other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form

INDEPENDENT AUDITORS' REPORT To the members of Heritage Credit Union Limited (continued)

of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed on the other information, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Matters on which we are required to report by the Credit Union Act, 1997 (as amended)

Based solely on the work undertaken in the course of the audit, we report that:

- we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit;
- in our opinion proper accounting records have been kept by the credit union;
- the financial statements are in agreement with the accounting records of the credit union; and
- the financial statements contain all primary statements, notes and significant accounting policies required to be included in accordance with section 111(1)(c) of the Act.

Responsibilities of directors for the financial statements

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements which give a true and fair view in accordance with Generally Accepted Accounting Practice in Ireland, including FRS 102, and for such internal control as they determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the credit union's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intends to liquidate the credit union or to cease operations, or has no realistic alternative but to do so.

Responsibilities of the auditor for the audit of the financial statements

The auditor's objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes their opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

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As part of an audit in accordance with ISAs (Ireland), the auditor will exercise professional judgement and maintain professional scepticism throughout the audit. The auditor will also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for their opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the credit union's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the credit union's ability to continue as a going concern. If they conclude that a material uncertainty exists, they are required to draw attention in the auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify their opinion. Their conclusions are based on the audit evidence obtained up to the date of the

auditors' report. However, future events or conditions may cause the credit union to cease to continue as a going concern.

 Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves a true and fair view.

The auditor communicates with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that may be identified during the audit.

The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the credit union's members, as a body, in accordance with section 120 of the Credit Union Act, 1997 (as amended). Our audit work has been undertaken so that we might state to the credit union's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the credit union and the credit union's members as a body, for our audit work, for this report, or for the opinions we have formed.

DENISE O'CONNELL FCA FOR AND ON BEHALF OF GRANT THORNTON

Chartered Accountants & Statutory Audit Firm, Mill House, Henry Street, Limerick.

Date: 22/10/2019

Annual Report 2019



LOANS

For Every Occasion No hidden fees & transaction charges Repayments that suit your needs No penalty fees

We say yes to

CAR

HOLIDAY

Sector 10 and 10 an

HOME IMPROVEMENT

FOREIGN EXCHANGE

SER ELECTRONIC BANKING SAFE AND SECURE Check Balance Pay Bills View Statement Apply for Loan Transfer Money

ERVICES INSURANCE INSU

FOR MEMBERS

YOU ARE A MEMBER NOT A NUMBER HERE FOR YOU AND YOURS ALWAYS *

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INCOME AND EXPENDITURE ACCOUNT

For the financial year ended 30 September 2019

		2019	2018
INCOME	Schedule	€	€
Interest on members' loans		3,781,911	3,294,678
Members' deposit and other interest expense and similar charges		(122)	(168)
Other interest and similar income	1	1,429,202	1,163,394
NET INTEREST INCOME		5,210,991	4,457,904
Other income	2	52,549	49,749
TOTAL INCOME		5,263,540	4,507,653
EXPENDITURE			
Employment costs		1,435,561	1,235,037
Other management expenses	3	2,147,315	1,895,442
Depreciation		188,647	182,920
Net impairment losses/(gains) on loans to members (n	ote 5)	130,974	(106,792)
TOTAL EXPENDITURE		3,902,497	3,206,607
SURPLUS FOR THE FINANCIAL YEAR		1,361,043	1,301,046

The financial statements were approved and authorised for issue by the board on 22/10/2019 and signed on behalf of the credit union by:

Paul Moran	Colm Lawless	Al McCauley
Chairperson of the	Member of the Board	Chief Executive Officer
Board of Directors	Oversight Committee	

Date: 22/10/2019

STATEMENT OF OTHER COMPREHENSIVE INCOME

For the financial year ended 30 September 2019

	2019	2018
	€	€
Surplus for the financial year	1,361,043	1,301,046
Other comprehensive income	-	-
TOTAL COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR	1,361,043	1,301,046

The financial statements were approved and authorised for issue by the board on 22/10/2019 and signed on behalf of the credit union by:

Paul Moran Chairperson of the Board of Directors Colm Lawless Member of the Board Oversight Committee Al McCauley Chief Executive Officer

Date: 22/10/2019

The notes on pages 24 to 38 form part of these financial statements



BALANCE SHEET

As at 30 September 2019

		2019	2018
ASSETS	Notes	€	€
Balances at bank		1,785,567	2,530,832
Deposits and investments – cash equivalents	7	39,177,049	24,379,975
Deposits and investments - other	7	60,404,142	71,378,120
Loans to members	8	44,768,059	40,870,784
Provision for bad debts	9	(3,229,203)	(3,063,969)
Tangible fixed assets	10	2,876,431	2,989,426
Debtors, prepayments and accrued income	11	823,249	962,452
TOTAL ASSETS		146,605,294	140,047,620
LIABILITIES			
Members' shares	12	121,922,371	116,392,316
Members' deposits	12	2,619,523	2,558,696
Other liabilities, creditors, accruals and charges	13	815,144	961,906
Other provisions	14	16,748	12,338
TOTAL LIABILITIES		125,373,786	119,925,256
RESERVES			
Regulatory reserve	16	15,368,186	15,268,186
Operational risk reserve	16	880,246	789,319
Other reserves			
- Realised reserves	16	4,817,261	3,895,465
- Unrealised reserves	16	165,815	169,394
TOTAL RESERVES		21,231,508	20,122,364
TOTAL LIABILITIES AND RESERVES		146,605,294	140,047,620

The financial statements were approved and authorised for issue by the board on 22/10/2019 and signed on behalf of the credit union by:

Paul Moran Chairperson of the Board of Directors Colm Lawless Member of the Board Oversight Committee Al McCauley Chief Executive Officer

Date: 22/10/2019

STATEMENT OF CHANGES IN RESERVES

For the financial year ended 30 September 2019

	Regulatory reserve	Operational risk reserve	Realised reserves	Unrealised reserves	Total
	€	€	€	€	€
As at 1 October 2017	10,931,985	473,850	1,327,371	43,565	12,776,771
Surplus for the financial year	-	315,469	874,650	110,927	1,301,046
Dividends paid and loan interest rebates paid	-	-	(169,365)	-	(169,365)
Transfer of engagements	4,336,201	-	1,858,450	19,261	6,213,912
Transfers between reserves	-	-	4,359	(4,359)	-
As at 1 October 2018	15,268,186	789,319	3,895,465	169,394	20,122,364
Surplus for the financial year	100,000	90,927	1,155,093	15,023	1,361,043
Dividends paid and loan interest rebates paid	-	-	(251,899)	-	(251,899)
Transfer between reserves	-	-	18,602	(18,602)	-
As at 30 September 2019	15,368,186	880,246	4,817,261	165,815	21,231,508

• The regulatory reserve of the credit union as a percentage of total assets as at 30 September 2019 was 10.48% (2018: 10.90%).

• The operational risk reserve of the credit union as a percentage of total assets as at 30 September 2019 was 0.60% (2018: 0.56%).

STATEMENT OF CASH FLOWS

For the financial year ended 30 September 2019

Opening cash and cash equivalents	Note	2019 € 26,910,807	2018 € 23,372,993
Cash flows from operating activities			
Loans repaid by members	8	22,789,258	20,902,069
Loans granted to members	8	(26,991,835)	(26,019,021)
Loan interest		3,781,911	3,294,678
Deposit interest paid		(122)	(168)
Investment income		1,429,202	1,163,394
Bad debts recovered and recoveries		339,562	308,154
Dividends paid		(110,931)	(85,054)
Loan interest rebates paid		(140,968)	(84,311)
Other receipts		52,549	49,749
Operating expenses		(3,582,876)	(3,130,479)
Movement in other assets and liabilities		(3,149)	(561,421)
Net cash flows from operating activities		(2,437,399)	(4,162,410)
Cash flows from investing activities			
Cash and investments introduced from transfer of engagements		-	26,092,199
Fixed asset purchases/disposals		(75,652)	(100,453)
Net cash flow from other investing activities		10,973,978	(21,495,371)
Net cash flows from investing activities		10,898,326	4,496,375
Cash flows from financing activities			
Members' savings received	12	41,000,187	39,222,178
Members' savings withdrawn	12	(35,409,305)	(36,018,329)
Net cash flow from financing activities		5,590,882	3,203,849
Net increase in cash and cash equivalents		14,051,809	3,537,814
Closing cash and cash equivalents	6	40,962,616	26,910,807

The notes on pages 24 to 38 form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 30 September 2019

1 LEGAL AND REGULATORY FRAMEWORK

Heritage Credit Union Limited is registered with the Registry of Credit Unions and is regulated by the Central Bank of Ireland. The registered office of the credit union is located at Main Street, Rathfarnham, Dublin 14.

2 ACCOUNTING POLICIES

2.1 Basis of preparation of financial statements The financial statements have been prepared in accordance with applicable Irish accounting standards, including Financial Reporting Standard 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and Irish statute comprising of the Credit Union Act, 1997 (as amended). The financial statements have been prepared on the historical cost basis.

The financial statements are presented in Euro $({\ensuremath{\in}})$ which is also the functional currency of the credit union.

The following principal accounting policies have been applied:

2.2. Statement of compliance

The financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (FRS 102).

2.3. Going concern

After reviewing the credit union's projections, the directors have reasonable expectation that the credit union has adequate resources to continue in operational existence for the foreseeable future. The credit union therefore continues to adopt the going concern basis in preparing its financial statements.

2.4. Income Interest on members' loans

Interest on members' loans is recognised on an accruals basis using the effective interest method.

Deposit and investment income

Investment income is recognised on an accruals basis using the effective interest method.

Other income

Other income is recognised on an accruals basis.

2.5. Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and deposits and investments with a maturity of less than or equal to three months.

2.6. Investments

The specific investment products held by the credit union are accounted for as follows:

Held at amortised cost

Investments designated on initial recognition as held at amortised cost are measured at amortised cost using the effective interest method less impairment. This means that the investment is measured at the amount paid for the investment, minus any repayments of the principal; plus or minus the cumulative amortisation using the effective interest method of any difference between the amount at initial recognition and the maturity amount, minus, in the case of a financial asset, any reduction for impairment or uncollectability.

Central Bank Deposits

Credit unions are obliged to maintain certain deposits with the Central Bank. These deposits are technically assets of the credit union but to which the credit union has restricted access. The funds on deposit with the Central Bank attract nominal interest and will not ordinarily be returned to the credit union while it is a going concern. The amounts are stated at the amount deposited plus accrued income and are not subject to impairment reviews.

Investments at fair value

Investments held for trading and investment in stock market shares (i.e. non-convertible preference shares and non-puttable ordinary shares or preference shares) are included in this category. Financial assets at fair value are classified as held for trading if they are acquired for sale in the short term. They are valued at fair value (market value) at the year-end date and all gains and losses are taken to the income and expenditure account.

The fair value of quoted investments is determined by reference to bid prices at the close of business on the balance sheet date. Where there is no active market these assets will be carried at cost less impairment.

2.7. Financial assets - loans to members

Loans are financial assets with fixed or determinable payments. Loans are recognised when cash is advanced to members and measured at amortised cost using the effective interest method.

Loans are derecognised when the right to receive cash flows from the asset has expired, usually when all amounts outstanding have been repaid by the member.

2.8. Provision for bad debts

The credit union assesses if there is objective evidence that any of its loans are impaired with due consideration of environmental factors. The loans are assessed collectively in groups that share similar credit risk characteristics. Individually significant loans are assessed on a loan by loan basis. In addition, if there is objective evidence that any individual loan is impaired, a specific loss will be recognised. Bad debt provisioning is monitored by the credit union, and the credit union assesses and approves its provisions and the adequacy of same on a regular basis.

Any bad debts/impairment losses are recognised in the income and expenditure account.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in the income and expenditure account.

2.9. Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

The credit union adds to the carrying amount of an item of fixed assets the cost of replacing part of such an item when that cost is incurred, if the replacement part is expected to provide incremental future benefits to the credit union. The carrying amount of the replaced part is derecognised. Repairs and maintenance are charged to the income and expenditure account during the period in which they are incurred.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives.

Depreciation is provided on the following basis:

Freehold premises	2% straight line per annum
Fixtures and equipment	20% straight line per annum
Computers	33.33% straight line per annum

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

NOTES TO THE FINANCIAL STATEMENTS For the financial year ended 30 September 2019

(CONTINUED)

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within 'other gains' or 'other losses' in the income and expenditure account.

2.10. Impairment of assets

At each reporting date assets are reviewed to determine whether there is any indication that those assets have suffered an impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected asset is estimated and compared with its carrying amount. If the estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in the income and expenditure account. If an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in the income and expenditure account.

2.11. Other receivables

Other receivables such as prepayments are initially measured at transaction price including transaction costs and are subsequently measured at amortised cost using the effective interest method.

2.12. Members' deposits

Interest on members' deposits is recognised on an accruals basis using the effective interest method.

2.13. Financial liabilities – members' shares and members' deposits

Members' shares and members' deposits in Heritage Credit Union Limited are redeemable and therefore are classified as financial liabilities. They are initially recognised at the amount of cash deposited and subsequently measured at amortised cost.

2.14. Other payables

Short term other liabilities, creditors, accruals and charges are measured at the transaction price.

2.15. Pension costs

The credit union operates a defined contribution pension scheme. The assets of this scheme are held separately from those of the credit union in independently administered funds. Employer contributions to the scheme are charged to the income and expenditure account in the period to which they relate.

2.16. Holiday pay

A liability is recognised to the extent of any unused holiday pay entitlement which is accrued at the balance sheet date and carried forward to future periods. This is measured at the undiscounted salary cost of the future holiday entitlement so accrued at the balance sheet date.

2.17. Derecognition of financial liabilities

Financial liabilities are derecognised when the obligations of the credit union specified in the contract are discharged, cancelled or expired.

2.18. Regulatory reserve

The Credit Union Act, 1997 (Regulatory Requirements) Regulations 2016 requires credit unions to establish and maintain a minimum regulatory reserve requirement of at least 10 per cent of the assets of the credit union. This reserve is to be perpetual in nature, freely available to absorb losses, realised financial reserves that are unrestricted and non-distributable.

2.19. Operational risk reserve

Section 45(5)(a) of the Credit Union Act, 1997 (as amended) requires each credit union to maintain an additional reserve that it has assessed is required for operational risk having regard to the nature, scale and complexity of the credit union. Credit unions are required to maintain a minimum operational risk reserve having due regard for the sophistication of the business model.

The definition of operational risk is the risk of losses stemming from inadequate or failed internal processes, people and systems or from external events. The Directors have considered the requirements of the Act and have considered an approach to the calculation of the operational

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risk reserve. Heritage Credit Union Limited uses the Basic Indicator Approach as set out in the operational risk measurements techniques proposed under Basel II capital adequacy rules for banking institutions in calculating the operational risk reserve. Therefore Heritage Credit Union Limited will hold an operational risk reserve which will at a minimum equal 15% of the average positive gross income for the previous three years. For any year in which there was a deficit, this will be excluded from the calculation.

2.20. Other reserves

Other reserves are the accumulated surpluses to date that have not been declared as dividends returnable to members. The other reserves are subdivided into realised and unrealised. In accordance with the Central Bank guidance note for credit unions on matters relating to accounting for investments and distribution policy, investment income that has been recognised but will not be received within 12 months of the balance sheet date is classified as "unrealised" and is not distributable. A reclassification between unrealised and realised is made as investments come to within 12 months of maturity date. The directors have deemed it appropriate that interest on loans receivable at the balance sheet date is also classified as "unrealised" and is not distributable. All other income is classified as "realised".

2.21. Distribution policy

Dividends and loan interest rebates are made from the current year's surplus or reserves set aside for that purpose. The board's proposed dividends and loan interest rebates to members each year is based on the distribution policy of the credit union.

The rate of dividends and loan interest rebates recommended by the board will reflect:

- the risk profile of the credit union, particularly in its loan and investments portfolios;
- the board's desire to maintain a stable rather than a volatile rate of dividend each year; and

 members' legitimate dividend and loan interest rebate expectations;

all dominated by prudence and the need to sustain the long-term welfare of the credit union.

For this reason the board will seek to build up its reserves to absorb unexpected shocks and still remain above minimum regulatory requirements.

The credit union accounts for dividends and loan interest rebates when members ratify such payments at the Annual General Meeting.

2.22 Taxation

The credit union is not subject to income tax or corporation tax on its activities.

3. JUDGEMENTS IN APPLYING ACCOUNTING POLICIES AND KEY SOURCE OF ESTIMATION UNCERTAINTY

Preparation of the financial statements requires the directors to make significant judgements and estimates. The items in the financial statements where these judgements and estimates have been made include:

Determination of depreciation, useful economic life and residual value of tangible assets

The annual depreciation charge depends primarily on the estimated lives of each type of asset and, in certain circumstances, estimates of residual values. The directors regularly review these useful lives and change them if necessary to reflect current conditions. In determining these useful lives management consider technological change, patterns of consumption, physical condition and expected economic utilisation of the assets. Changes in the useful lives can have a significant impact on the depreciation charge for the financial year. The net book value of tangible fixed assets subject to depreciation at the year end was $\in 2,876,431$ (2018: $\in 2,989,426$).

NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 30 September 2019 (CONTINUED)

Provision for bad debts

Heritage Credit Union Limited's accounting policy for impairment of loans is set out in the accounting policy in note 2.8. The estimation of loan losses is inherently uncertain and depends upon many factors, including loan loss trends, credit risk characteristics in loan classes, local and international economic climates, conditions in various sectors of the economy to which the credit union is exposed, and, other external factors such as legal and regulatory requirements. The provision for bad debts in the financial statements at the year end was \leq 3,229,203 (2018: \leq 3,063,969) representing 7.21% (2018: 7.50%) of the total gross loan book.

Operational risk reserve

The directors have considered the requirements of the Credit Union Act, 1997 (as amended) and have considered an approach to the calculation of the operational risk reserve. Heritage Credit Union Limited uses the basic indicator approach as set out in the operational risk measurements techniques proposed under Basel II capital adequacy rules for banking institutions in calculating the minimum operational risk reserve. The operational risk reserve of the credit union at the year end was €880,246 (2018: €789,319).

Adoption of going concern basis for financial statements preparation

The directors have prepared projections and cash flows for a period of at least twelve months from the date of the approval of the financial statements which demonstrate that there is no material uncertainty regarding the credit union's ability to meet its liabilities as they fall due, and to continue as a going concern. On this basis the directors consider it appropriate to prepare the financial statements on a going concern basis. Accordingly, these financial statements do not include any adjustments to the carrying amounts and classification of assets and liabilities that may arise if the credit union was unable to continue as a going concern.





Celine Yarr

The Credit Union has always been in my life. My Dad was very involved with our local credit union and he opened accounts for all of us when we were young. I was delighted when I got the opportunity to work for a Credit Union and I love working for an organisation that is completely member focused and not profit driven. In a job like this, every day is different, every story is different and we work hard to do everything we can, to try get that application approved for a member!

4. KEY MANAGEMENT PERSONNEL COMPENSATION

The directors of Heritage Credit Union Limited are all unpaid volunteers. The key management personnel compensation is as follows.

	2019	2018
	€	€
Short term employee benefits paid to key management	357,277	341,264
Payments to pension schemes	18,950	22,513
Total key management personnel compensation	376,227	363,777

5. NET IMPAIRMENT LOSSES/(GAINS) ON LOANS TO MEMBERS

	2019	2018
	€	€
Bad debts recovered	(262,297)	(249,508)
Impairment of loan interest reclassed as bad debt recoveries	(77,265)	(58,646)
Movement in bad debt provision during the year	165,234	(42,327)
Loans written off	305,302	243,689
Net impairment losses/(gains) on loans to members	130,974	(106,792)

6. CASH AND CASH EQUIVALENTS

	2019	2018
	€	€
Cash and balances at bank	1,785,567	2,530,832
Deposits & investments (note 7)	99,581,191	95,758,095
Less: Deposit & investment amounts maturing after three months	(60,404,142)	(71,378,120)
Total cash and cash equivalents	40,962,616	26,910,807

NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 30 September 2019 (CONTINUED)

7. DEPOSITS AND INVESTMENTS

	2019	2018
	€	€
Deposits and investments - cash equivalents		
Accounts in authorised credit institutions (Irish and non-Irish based)	39,177,049	21,379,975
Other	-	3,000,000
Total deposits and investments - cash equivalents	39,177,049	24,379,975
Deposits and investments - other		
Accounts in authorised credit institutions (Irish and non-Irish based)	41,515,620	46,097,481
Irish and EEA state securities	3,376,593	7,486,796
Bank bonds	12,975,254	995,981
Central Bank deposits	1,041,581	989,597
Other	1,495,094	15,808,265
Total deposits and investments – other	60,404,142	71,378,120
Total deposits and investments	99,581,191	95,758,095

8. FINANCIAL ASSETS - LOANS TO MEMBERS

	2019	2018
	€	€
As at 1 October	40,870,784	26,734,207
Loans arising on transfer of engagements	-	9,263,314
Loans granted during the year	26,991,835	26,019,021
Loans repaid during the year	(22,789,258)	(20,902,069)
Gross loans and advances	45,073,361	41,114,473
Bad debts		
Loans written off during the year	(305,302)	(243,689)
As at 30 September	44,768,059	40,870,784

9. PROVISION FOR BAD DEBTS

	2019	2018
	€	€
As at 1 October	3,063,969	2,307,335
Provision arising on transfer of engagements	-	798,961
Movement in bad debts provision during the year	165,234	(42,327)
As at 30 September	3,229,203	3,063,969

The provision for bad debts is analysed as follows:

	2019	2018
	€	€
Grouped assessed loans	3,229,203	3,063,969
Provision for bad debts	3,229,203	3,063,969

10. TANGIBLE FIXED ASSETS

	Freehold Premises	Fixtures & Equipment	Computers	Total
	€	€	€	€
COST				
1 October 2018	5,155,240	635,312	564,223	6,354,775
Additions	-	28,242	47,410	75,652
At 30 September 2019	5,155,240	663,554	611,633	6,430,427
DEPRECIATION				
1 October 2018	2,341,571	533,754	490,024	3,365,349
Charge for year	89,847	40,744	58,056	188,647
At 30 September 2019	2,431,418	574,498	548,080	3,553,996
NET BOOK VALUE				
At 30 September 2019	2,723,822	89,056	63,553	2,876,431
At 30 September 2018	2,813,669	101,558	74,199	2,989,426

NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 30 September 2019 (CONTINUED)

11. DEBTORS, PREPAYMENTS AND ACCRUED INCOME

	2019	2018
	€	€
Loan interest receivable	117,714	121,572
Prepayments	184,958	138,167
Accrued income on investments	431,742	638,401
Other debtors	88,835	64,312
TOTAL	823,249	962,452

12. MEMBERS' SAVINGS

	2019	2018
	€	€
As at 1 October	118,951,012	86,839,932
Member savings arising on transfer of engagements	-	28,907,231
Received during the year	41,000,187	39,222,178
Withdrawn during the year	(35,409,305)	(36,018,329)
As at 30 September	124,541,894	118,951,012
Member Savings are analysed as follows:		
Members' shares	121,922,371	116,392,316
Members' deposits/thrift accounts	2,619,523	2,558,696

	2,015,525	2,330,030
Total members' savings	124,541,894	118,951,012

13. OTHER LIABILITIES, CREDITORS, ACCRUALS AND CHARGES

	2019	2018
	€	€
Accruals	745,591	890,410
PAYE/PRSI	31,273	27,076
Cash draw	38,280	44,420
Total	815,144	961,906

14. OTHER PROVISIONS

	2019	2018
	€	€
Holiday pay accrual		
At 1 October	12,338	11,715
Charged to the income and expenditure account	4,410	623
At 30 September	16,748	12,338

15. FINANCIAL INSTRUMENTS

15a. Financial instruments - amortised cost	2019	2018
Financial assets	€	€
Financial assets measured at amortised cost	134,086,176	117,207,233
Financial liabilities	€	€
Financial liabilities measured at amortised cost	125,373,786	119,925,256

Financial assets measured at amortised cost comprise of cash and balances at bank, deposits and investments and loans.

Financial liabilities measured at amortised cost comprise of member savings, other liabilities, creditors, accruals and charges and other provisions.

15b. Financial instruments - fair value measurements

FRS 102 requires fair value measurements to be disclosed by the source of inputs, using a three level hierarchy:

- Quoted prices for identical instruments in active market (level 1);
- Prices of recent transactions for identical instruments and valuation techniques using observable market data (level 2), and
- Valuation techniques using unobservable market data (level 3).

NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 30 September 2019 (CONTINUED)

The table below sets out fair value measurements using the fair value hierarchy:

	Total	Level 1	Level 2	Level 3
At 30 September 2019	€	€	€	€
Accounts in Authorised Credit Institutions	9,560,329	-	9,560,329	-
Bank Bonds	3,008,889	-	3,008,889	-
Total	12,569,218	-	12,569,218	-
At 30 September 2018	Total	Level 1	Level 2	Level 2
	. o cat	Lever	Level 2	Level 3
	€	€	€	Level 3 €
Accounts in Authorised Credit Institutions				
Accounts in Authorised Credit Institutions Other	€	€	€	

There were no fair value adjustments recognised in the income and expenditure account for the year ended 30 September 2019 (2018: \in nil).

16. RESERVES

	Balance 01/10/18	Payment of dividends and loan interest rebates	Appropriation of current Year surplus	Transfers between reserves	Balance 30/09/19
	€	€	€	€	€
Regulatory reserve	15,268,186	-	100,000	-	15,368,186
Operational risk reserve	789,319	-	90,927	-	880,246
OTHER RESERVES					
Realised					
General reserve	1,657,693	-	941,115	1,884,475	4,483,283
Special reserve: proposed dividends and loan interest rebates	259,322	(251,899)	213,978	(7,423)	213,978
Future dividend reserve	120,000	(231,033)	213,370	(7,123)	120,000
Transfer of engagements	1,858,450	-	-	(1,858,450)	
Total realised reserves	3,895,465	(251,899)	1,155,093	18,602	4,817,261
Unrealised					
Interest on loans reserve	121,572	-	-	(3,858)	117,714
Investment income reserve	47,822	-	15,023	(14,744)	48,101
Total unrealised reserves	169,394	-	15,023	(18,602)	165,815
Total reserves	20,122,364	(251,899)	1,361,043	-	21,231,508

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17. CREDIT RISK DISCLOSURES

The credit union complies with Section 12 of the Credit Union Act, 1997 (Regulatory Requirements) Regulations 2016. This regulation:

- restricts the concentration of lending by the credit union within certain sectors or to connected persons or groups (concentration limits);
- restricts the absolute amount of lending to certain sectors to a set percentages of the regulatory reserve (large exposure limit);
- restricts the loan duration of certain loans to specified limits (maturity limits); and
- requires specified lending practices to be in place where loans are made to certain sectors such as commercial loans, community loans or loans to another credit union.

The carrying amount of the loans to members represents Heritage Credit Union Limited's maximum exposure to credit risk. The following provides information on the credit quality of loan repayments. Where loans are not impaired it is expected that the amounts repayable will be received in full.

	2019			2018	
	€	%	€	%	
LOANS NOT IMPAIRED					
Total loans not impaired, not past due	38,634,836	86.30%	34,696,918	84.89%	
IMPAIRED LOANS:					
Not past due	289,898	0.65%	507,773	1.24%	
Up to 9 weeks past due	3,978,737	8.89%	4,152,120	10.16%	
Between 10 and 18 weeks past due	677,788	1.51%	482,662	1.18%	
Between 19 and 26 weeks past due	362,346	0.81%	172,666	0.42%	
Between 27 and 39 weeks past due	192,644	0.43%	216,625	0.53%	
Between 40 and 52 weeks past due	119,214	0.27%	115,259	0.29%	
53 or more weeks past due	512,596	1.14%	526,761	1.29%	
Total impaired loans	6,133,223	13.70%	6,173,866	15.11%	
TOTAL LOANS	44,768,059	100%	40,870,784	100%	

NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 30 September 2019 (CONTINUED)

18. RELATED PARTY TRANSACTIONS

18a. Loans

	2019			2018
	No. of		No. of	
	loans	€	loans	€
Loans advanced to related parties during the year	-	-	3	29,175
Total loans outstanding to related parties at the year end	3	11,956	3	36,838
Total provision for loans outstanding to related parties		69		703

The related party loans stated above comprise of loans outstanding to directors and the management team (to include their family members or any business in which the directors or management team had a significant shareholding).

Total loans outstanding to related parties represents 0.03% of the total loans outstanding at 30 September 2019 (2018: 0.09%).

18b. Savings

The total amount of savings held by related parties at the year end was €247,936 (2018: €286,928).

19. ADDITIONAL FINANCIAL INSTRUMENTS DISCLOSURES

19a. Financial risk management

Heritage Credit Union Limited manages its members' savings and loans so that it earns income from the margin between interest receivable and interest payable. The main financial risks arising from Heritage Credit Union Limited's activities are credit risk, market risk, liquidity risk and interest rate risk. The board of directors reviews and agrees policies for managing each of these risks, which are summarised below.

Credit risk: Credit risk is the risk that a borrower will default on their contractual obligations relating to repayments to the credit union, resulting in financial loss. In order to manage this risk the board of directors regularly reviews and approves Heritage Credit Union Limited's credit policies. All loan applications are assessed with reference to the credit policies in force at the time. Subsequently loans are regularly reviewed for any factors that may indicate that the likelihood of repayment has changed.

Market risk: Market risk is the risk that the value of an investment will decrease. This risk can arise from fluctuations in values of, or income from, assets or changes in interest rates. The board of directors regularly reviews and approves the credit union's investment policy and funds are invested in compliance with this policy and regulatory guidance.

Liquidity risk: Liquidity risk is the risk that the credit union will not have sufficient cash resources to meet day to day running costs and repay members' savings when demanded. The credit union's policy is to maintain sufficient funds in liquid form at all times to ensure that it can meet its liabilities as they fall due.

Talk to us first.

Interest rate risk: Heritage Credit Union Limited's main interest rate risk arises from adverse movements in interest rates receivable which would affect investment income. Heritage Credit Union Limited reviews any potential new investment product carefully to ensure that minimum funds are locked in low yielding long term investments yet at the same time maximising investment income receivable.

19b. Liquidity risk disclosures

The credit union's policy is to maintain sufficient funds in liquid form at all times to ensure that it can meet its liabilities as they fall due. The credit union adheres on an ongoing basis to the minimum liquidity ratio and minimum short term liquidity ratio as set out in regulatory requirements.

19c. Interest rate risk disclosures

The following shows the average interest rates applicable to relevant financial assets and financial liabilities.

	201	9	20	18
		Average Int		Average Int
	€	Rate %	€	Rate %
Gross loans to members	44,768,059	9.13%	40,870,784	9.14%

The dividend payable is at the discretion of the directors and is therefore not a financial liability of the credit union until declared and approved at the AGM.

20. DIVIDENDS AND LOAN INTEREST REBATES

The following distributions were made during the year:

		2019		2018	
	%	€	%	€	
Dividends on shares	0.10%	110,931	0.10%	85,054	
Loan interest rebates (on standard rate loans)	5.00%	140,968	5.00%	84,311	

The Directors propose the following distributions in respect of the year:

	2019		2018	
	%	€	%	€
Dividends on shares	0.05%	59,778	0.10%	115,957
Loan interest rebates (on standard rate loans)	5.00%	154,200	5.00%	143,365

21. EVENTS AFTER THE END OF THE FINANCIAL YEAR

There have been no significant events affecting the credit union since the year end.

NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 30 September 2019 (CONTINUED)

22. INSURANCE AGAINST FRAUD

The credit union has Insurance against fraud in the amount of \leq 5,200,000 in compliance with Section 47 of the Credit Union Act, 1997 (as amended).

23. CAPITAL COMMITMENTS

There were no capital commitments at 30 September 2019.

24. CONTINGENT LIABILITIES

In September 2018, the Registry of Credit Unions advised all credit unions of a potential matter in relation to accrued interest outstanding on certain top-up loans which may have led to a potential overcollection of interest. The credit union has commenced a review to ascertain whether any top-up loans made to members might be impacted by these circumstances, and if so, to determine what actions may need to be taken. Consequently it is impracticable at this time to estimate the impact, financial or otherwise, if any, of this matter and whether any net amounts will become payable or not in the future.

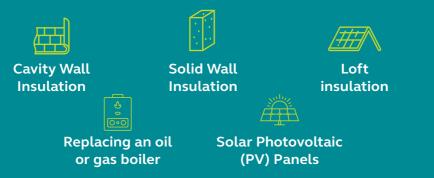
25. COMPARATIVE INFORMATION

Comparative information has been reclassified where necessary to conform to current year presentation.

26. APPROVAL OF FINANCIAL STATEMENTS

The board of directors approved these financial statements for issue on 22/10/2019.

At Heritage Credit Union, our members can avail of our Green Home Improvement Loan to carry out a range of green home improvements which include:



SCHEDULES TO THE

INCOME AND EXPENDITURE ACCOUNT

For the financial year ended 30 September 2019

The following Schedules do not form part of the statutory financial statements which are the subject of the Independent Auditors' Report on pages 15 to 17.

SCHEDULE 1 OTHER INTEREST INCOME AND SIMILAR INCOME

	2019	2018
	€	€
Investment income and gains received/receivable within 1 year	1,414,179	1,142,181
Investment income receivable outside of 1 year	15,023	21,213
Total per income and expenditure account	1,429,202	1,163,394

SCHEDULE 2 OTHER INCOME

	2019	2018
	€	€
Commission and fees	11,715	27,519
Paypoint	621	1,876
Sundry and other income	21,825	4,170
ECCU rebate	18,388	16,184
Total per income and expenditure account	52,549	49,749



We are an organisation about people and our members are central to everything. Alan Roche perfectly sums up the Credit Union ethos on #TheBorrowers.

SCHEDULES TO THE INCOME AND EXPENDITURE ACCOUNT

For the financial year ended 30 September 2019 (CONTINUED)

SCHEDULE 3 OTHER MANAGEMENT EXPENSES

	2019	2018
	€	€
Rates	69,766	61,497
Light, heat and cleaning	75,405	69,042
Repairs and maintenance	79,153	69,838
Security costs	24,468	34,126
Printing and stationery	42,067	49,731
Postage and telephone	46,112	27,137
Donations and sponsorship	48,909	26,796
Debt collection	28,762	24,484
Promotion and advertising	92,269	78,163
Training costs	52,386	37,392
Convention expenses	1,686	1,914
AGM expenses	39,430	37,208
Travel and subsistence	16,845	6,159
Audit fee	21,525	21,525
General insurance	55,190	42,894
Share and loan insurance, DBI and SPS contributions	686,311	588,388
Pension	116,420	82,253
Legal and professional fees	151,488	160,953
Computer maintenance	136,554	106,124
Miscellaneous expenses	6,781	11,421
Affiliation fees	52,000	48,309
Bank charges	77,275	76,321
Regulatory levies and charges	226,513	233,767
Total per income and expenditure account	2,147,315	1,895,442

HERE FOR YOU AND YOURS ALWAYS <



SCHEDULE 4 CASH DRAW INCOME AND EXPENDITURE ACCOUNT

	2019	2018
	€	€
Opening Balance 1 October	44,420	50,600
Receipts	107,310	101,920
Disbursements	(113,450)	(108,100)
	38,280	44,420

SCHEDULE 5 LIST OF INVESTMENTS

	Rating	Total
		€
Goldman Sachs	A1	6,750,000
Investec	A1	5,900,000
Societe Generale	A1	500,000
Allied Irish Bank plc	A2/A3	3,685,912
Bank of Ireland	A2	11,476,883
Barclays	A2	2,500,000
BBVA	A2	4,000,000
Deutsche Bank	A3	500,000
BNP Paribas	Aa3/Baa1	4,495,094
Rabobank	Aa3	301,200
KBC Bank	Ba1	15,500,622
Nomura	Baa1	500,000
RBoS Group	Baa1/Baa2	15,767,099
Banco De Sabadell	Baa3	5,006,312
Portugese Government	Baa3	3,376,594
PTSB	Baa3	18,279,894
		98,539,610
Central Bank Minimum Reserve		1,041,581
Total		99,581,191

REPORT OF THE BOARD OVERSIGHT COMMITTEE

The Board Oversight Committee ("BOC") operates as an independent function within Heritage Credit Union Ltd. The main purpose of the BOC is to oversee, on behalf of the members, the performance of the Board of Directors in carrying out their functions, through assessing performance and compliance of the Board with legislation and regulations from the Central Bank. The BOC has authority vested in it by the Credit Union Acts 1997 to 2012 to allow it be an independent voice in the members' interest if and as required.

The principal function of the BOC, as defined by the Credit Union Acts 1997 to 2012, is to assess if the Board has operated in accordance with Part IV of the Act. This relates to the duties and responsibilities assigned to the Board of Directors. The BOC also monitors how well the Board activities are performed. This involves attending all Board meetings and reviewing communication and documentation. We conduct monthly meetings and review the correspondences, meeting minutes, reports, policies and other communications as appropriate. The performance of the subcommittees and both the individual and collective workings of the Board are considered on an ongoing basis and reported back to the Board at least quarterly at meetings held specifically for that purpose.

The Board Oversight Committee concentrated on the Nominations Process throughout 2019 including making recommendations to improve the existing process. We continue to monitor the work of the Nominations Committee ensuring that it is compliant with Central Bank regulations and the Credit Union Operating Principles.

Given that 2019 saw the Board bedding down with a new Chairperson and new Board members there were regular discussions, throughout the year between the BOC and the Board ensuring that processes are in line with best practices.

We will continue to monitor our governance obligations throughout 2020.

Ruth O'Sullivan Chairperson, Board Oversight Committee

TWO OF OUR 2019 SCHOLARSHIP AWARD WINNERS!







REPORT OF THE CREDIT COMMITTEE

The Credit Committee meets weekly to oversee the lending process, assessing the procedures undertaken when loans are granted to members and to consider loan applications within their financial remit. The Committee is guided by the lending policy and guidelines of Heritage Credit Union.

We are pleased to report that we had another strong year with \leq 26.9m in loans issued across our seven branches.

The credit union lends for a variety of purposes as can be seen from the following table of lending:

	20	19	2018	
Loan Purpose	Volume	Value	Volume	Value
Home Improvements	3,017	13,578,441	2,887	13,407,668
Car Purchase / Repair	1,369	7,665,217	1,265	6,858,084
Holidays	1,248	1,933,858	1,100	1,782,810
Education	357	794,131	327	808,199
Weddings	162	814,935	151	752,430
Medical	295	663,529	269	647,047
Debt Consolidation	58	306,123	100	574,312
Christmas	551	590,135	415	413,574
Other	90	172,276	87	225,732
Funeral Expenses	99	155,740	80	171,220
Mortgages	1	150,000	2	170,000
PMC Loans	157	98,580	120	85,460
Community	0	0	1	50,000
Communion / Confirmation	81	68,870	50	41,632
Club Subscriptions	0	0	8	30,853
Grand total	7,485	26,991,835	6,862	26,019,021

In recent years, loans have been granted based on member's ability to repay rather than based on the amount a member has in their shares which was the practice many years ago. Ability to repay is assessed based on a member's income and outgoings. As a result, when applying for a loan you may be asked to provide documents such as payslips and recent bank statements.

Loans are approved on six days of the week from Monday through to Saturday and, provided we receive the required documentation, we can reach a decision on the application within 24 hours.

The Credit Committee would like to take this opportunity to thank staff and management for their help and support throughout the year. We would especially like to thank you the members, who save and borrow with us.

Anne Carroll, Denis Kehoe, Marie Kelly, Mary Cullen

LEGAL NOTICES

What follows describes a number of legal notices which we need to communicate to you. All of them are on display in our offices, on our website or available over the counter. We have tried to write them in plain English insofar as the law permits. If after reading any of them there are some matters that you are unhappy with or do not fully understand, please ask and we will be delighted to help you as best we can.

1. GDPR

By now everybody knows that the General Data Protection Regulation 2018 ("GDPR") came into force on 25th May 2018. We undertook a major exercise to ensure that we were fully compliant with the new rules. We have a privacy statement which describes how we collect, generate, process, use, disclose, keep secure or when necessary destroy the information we hold about people and we encourage you to read it.

There are 2 matters in particular which we want to draw to your attention. One is that we will conduct credit checks against both the Central Credit Register ("CCR") and the Irish Credit Bureau ("ICB") for virtually all loans above \in 500. The law requires us to conduct a CCR check on ALL loans over \notin 2,000 even if the loan is fully secured by shares.

Although not legally required, we also conduct CCR and ICB checks on all loans above shares. The legal basis for this under GDPR is Legitimate Interests i.e. we believe it is in our legitimate interests to perform such checks before approving any loan application and committing to communicate borrowers' repayment records to ICB and CCR throughout the lifetime of their loans. Under GDPR loan applicants have the right to object to this but such objections are likely to lead to the rejection of the application.

The second matter relates to how we keep you informed about our evolving range of products and services. From time to time we shall write to you, by post or email or text message, informing you of new loan products, new interest rates, new services that we offer to members or other information about your credit union. We do not view this as direct marketing which under GDPR requires explicit consent, rather it is informing you in your capacity as a shareholder in the credit union which GDPR permits under the Legitimate Interests basis. However, every time we contact you via email or text, we shall give you the right to opt out of such communications.

2. Asking you for up-to-date proof of identity and/or address

S54(3)(c) of the Criminal Justice Money Laundering & Terrorist Financing) Act 2010 (as amended) requires us to keep the identity and address documentation we hold about you up-todate. Therefore, from time to time we may request up-to-date proof of identity and address either when you are conducting business at the counter or otherwise. We don't do this lightly and won't do it more than is absolutely necessary however the law does oblige us to do so.

3. Receiving the credit union's annual financial statements and AGM notices by email rather than post

In an effort to reduce the cost of printing and posting annual financial statements we are asking all members to consent to receive these by email. However important principles apply

- No member will be forced to receive these by email. All members will continue to receive these by post until they consent to receive them by email only in writing.
- b. The law requires that the only email addresses we use for this are personal addresses. Therefore we are allowed to send them to email address such as paddymurphy123@ outlook.com but not SalesManager@Bigbusiness.com.
- c. Any member who opts to receive these by email only can change their mind at any time.

Furthermore, in an effort to maximise attendance at our annual AGM we plan to send reminders of these by both email and text as the date approaches. The legal basis under GDPR which we will be using is Legitimate Interests because it is in your interest to be reminded of the forthcoming meeting so that you can attend and exercise your rights under law. However, every time we do this, we shall give you an easy way of opting out of these text messages if you prefer.

4. Deposit Guarantee Scheme

Under the European Communities (Deposit Guarantee Schemes) Regulations, 1995 all member savings up to \in 100,000 per member are guaranteed by the State. The law obliges us to provide you with a Deposit Information Notice annually and this can be found elsewhere in this booklet as well as on our website.

5.S53 Notice

The European Communities (Payment Services) Regulations 2009 requires that we provide you with what is called a S53 Framework Contract describing how we process transactions into and out of your account, as well as other matters such as who bears losses due to fraud or error. With more and more EFTs into and out of members' account the risks of fraud or error are increasing so this is important. For example, if you give us an incorrect IBAN of an account to which you ask us to send funds, if loss ensues you will be responsible but if you give us a correct number and we send it to a wrong account, we will be responsible.

The notice is on display in our office, on our website or available over the counter. We strongly encourage you to read it. Processing is a technical matter and although it contains a lot of technical content, it is important and should be read. It is written in a manner which has to comply with law but as noted above, we have tried to draft it in plain English insofar as the legislation allows.

REPORT OF THE CREDIT CONTROL COMMITTEE

The function of the Credit Control Committee is to oversee the application of the Credit Control Policy and to ensure loan commitments are honoured by members. The Committee meets with the Credit Control function regularly to review and monitor all loans in arrears and works with them to take the appropriate steps in dealing with outstanding loans. Regular meetings are also held with the Credit Committee.

During the past financial year loans totalling €305,302 were written off as Bad Debts. €262,297 was recovered from loans previously written off. We are happy to report that some of the loans written off during the year have already re-commenced payments.

The quantity and value of write-offs is roughly in line with the previous year, taking account of mergers that took place during the previous financial year.

Even though a loan is written off members should be aware that the debt remains, and is still owed to the Credit Union. The policy of the Credit Union is that all overdue debts are vigorously followed up by all possible means. Unfortunately in some cases this may result in legal proceedings being initiated, however this only happens when all other avenues have been exhausted.

The Committee wishes to stress the importance of maintaining contact with our Credit Union should any member have problems with their loan repayments. Contact should be made with our Credit Controller as early as possible to discuss their problem, in complete confidence, either by phone 01 4900162 or email bernie.mcgrath@heritagecu.ie.

Our Credit Union is a member of the Irish Credit Bureau (ICB) and the arrears position on loans is reported on a monthly basis. We are also obliged to report the status of outstanding loans on a monthly basis to the Central Credit Register (CCR). Borrowers should be aware that failing to make their agreed repayments will have a negative impact on their capability to obtain credit in the future.

The Committee would like to thank all of our members who continue to meet their loan obligations. We also thank the Credit Control staff for their continued hard work and to the wider staff and management for their help and cooperation throughout the year.

Daphne Byrne, Helena Shanahan, Jane Kerley





On the RTE Show #TheBorrowers we also followed Kathe's fascinating story in Heritage Credit Union when she talked to Celine about coming to Ireland as a refugee as part of **Operation Shamrock.**

REPORT OF THE MEMBERSHIP COMMITTEE

The Membership Committee reviews all applications to ensure to that individual credit union applicants are eligible for membership. During the year 1,399 members joined our credit union.

At 30th September 2019 our membership stands at 38,077.

To apply for membership a person must:

- Live, work or attend an educational establishment in the area covered by our common bond; or be a family member sharing the same residence as an existing member.
- Provide evidence of identity Passport/ Driving Licence or official identity card.
- Provide verification of address such as a household bill, bank statement or official headed document, all dated within the six months prior to date of application.

Our school savings scheme operates in four primary schools currently: Loreto Primary School, St Mary's Boys National School, Ballyroan Boys National School and Rathfarnham Parish National School. We believe it is important to foster a savings habit among our young population, and we are working to expand the service to other schools in our common bond. We are very pleased with the level of interest shown in these initiatives by the teachers, parents and students alike.

Voluntary involvement is significant on these projects and we would like to thank all of our volunteers for their support.

Heritage Credit Union extends their sincere sympathy to the families and friends of the 234 members who passed away this year.

The Committee would like to thank all the members for their ongoing support of the credit union; and ask for their assistance in spreading the credit union message to a wider audience.

We thank Management and staff for their assistance during the year.

Daphne Byrne, Christine Kennedy, Alan Roche





PRIZE DRAW

Join Heritage Credit Union Prize Draw* today! Minimum of 9 draws per year. First prize €10,000 in every draw! Entry fee ONLY €40 per annum.

Closing date for receipt of ALL application forms is 29th February 2020.

Remember, if you're not in, ou can't win!!!

Authorisation

I authorise deduction of \leq 40 from my savings to enable my participation in the Heritage Credit Union Prize Draw. I acknowledge that the deduction will continue on an annual basis until cancelled in writing by me.

Name (BLOCK CAPITALS PLEASE):	
Address:	
Credit Union Account Number:	
Signed:	Date:

Terms and conditions:

- 1. Participation in the draw is limited to members of Heritage Credit Union Limited only.
- 2. Members of the Board of directors and board oversight committee of Heritage Credit Union Limited may not participate in the draw. Staff and other volunteers may participate in the draw.
- 3. Entry to the draw constitutes unconditional acceptance of all rules pertaining to the draw as published herein or later amended.
- 4. Draw entrants must be 18 years of age, or over, on the date of the first draw of the year.
- 5. Only one entry per member is permitted.
- 6. There will be a minimum of 9 draws annually. Each draw will have a minimum prize fund of €11,500 comprising one prize each of €10,000, €1,000 and €500.
- 7. Each draw will be conducted publicly.
- 8. At each calendar year end, any funds remaining in the draw funds account will be awarded as prizes and cannot be carried forward to form part of a subsequent year's prize fund.
- 9. The entry fee is €40 for the 2020 draw, but may be increased in future years.
- 10. Closing date for receipt of applications for the 2020 draw is 29th February 2020.
- 11. Winners will be notified after the draw takes place. The names of winners will be displayed in our offices, and details including a winner's photograph may be published on our website and / or in newsletters.
- 12. The application / authorisation to debit savings will continue automatically year after year unless cancelled in writing by the member at least 21 days before the first draw of any year.
- 13. The Credit Union may at any time, and without giving prior notice or explanation, terminate further draws, and refund monies pro-rata to the members who contributed for that year. No interest will be added to such refund.
- 14. Draw applicants must have sufficient unsecured funds in their shares account on the date of the deduction to cover the amount of the Prize Draw deduction. Where members shares are secured on a loan, they must ensure that sufficient funds are in place in their Thrift Account to cover the withdrawal. It is the member's responsibility to ensure that sufficient unsecured funds are in place. There will not be a communication to warn of insufficient funds.
- 15. Where draw applicants have arrears on their loan account(s) on the date the prize draw debit is processed, funds will not be deducted.
- 16. Where a draw winner is in arrears, or in default in carrying out any financial commitment or obligation to the Credit Union, the Credit Union reserves the right to withhold delivery of the prize until the arrears have been paid, or the default rectified. This also applies to a winner who has acted as guarantor for any account that is in arrears, or has defaulted in carrying out any financial commitment to the Credit Union. In such case, the winner will be notified of the outstanding amounts in writing. If within 21 days of the notification the winner has failed to comply with the requirements of the Credit Union in relation to the arrears / default, the Credit Union may pay to the member the net proceeds after deduction of such sums as are necessary to rectify the arrears / default.
- All prizes must be claimed within 90 days, otherwise the prize will be returned to the draw funds account, for distribution in a subsequent draw.
- All decisions of the Credit Union relating to this Prize Draw, including interpretation of the foregoing rules, or any matter pertaining to the draw, are final and are not subject to appeal.



Green Car Loan* PROMOTION 7.63% (7.9% APR)

THINKING ABOUT AN ELECTRIC VEHICLE LOAN?



THINKING ABOUT A GREEN DRIVING MACHINE?

THINKING ABOUT AN ELECTRIC VEHICLE LOAN?



Talk to us first.

Member focused and local. You deal with real people, not machines.

Heritage Credit Union

Tel: 01 490 0162 Email: info@heritagecu.ie Web: www.heritagecu.ie

Rathfarnham Village | Fortfield | Harold's Cross | Nutgrove Shopping Centre | Rialto | Thomas Street | Walkinstown

*Loans are subject to approval. Promotional terms and conditions apply. For a €10,000, promotional variable interest rate first time borrower loan, over 36 months with weekly repayments of €71.74 and an interest rate of 7.63%, a representative APR of 7.9%; the total amount payable by the member is €11,91.19. Full list of Promotional Terms & Conditions are available at any of our offices and on-line at www.heritagecu.ie. If you do not meet the repayments on your loan, your loan will go into arrears. This may affect your credit rating which may limit your ability to access credit in the future. Information correct at October 2019. Heritage Credit Union Limited is regulated by the Central Bank of Ireland.

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REPORT OF THE MARKETING COMMITTEE

#TheBorrowers

Our 2019 started with a unique way of communicating with our members, as we were chosen to be part of an Irish TV show - The Borrowers. A brand new eight part RTE One television series, which for the first time ever, invited viewers inside Credit Union offices to take a fly-on-the-wall look at people who borrow from their local credit unions. We were one of four Credit Unions chosen to represent the Credit Union movement, the show also featured Cara CU (Tralee), Mullingar CU and St. Dominic CU (Waterford). It was a great experience and we thoroughly enjoyed watching the series throughout Easter. Thank you again to our members for their positive feedback on the show.

Our 2019 Annual Schools Quiz, a regular feature on the Heritage Credit Union Calendar, was another great success. Thank you to all the schools who join us year on year, and put so much hard work into preparing for this event. We are all really looking forward to the 2020 Schools quiz in January, to be held once again at St. Colmcille's SNS Knocklyon.

Participating in LoveD8 was a great experience for the team, and it was a bonus to be able to meet our City Centre members in the historical surroundings of St. Patrick's Cathedral. Kelley, her LoveD8 team, Dublin City Council and The Liberties Dublin group all worked very hard to make this event a great success and we look forward to working with these colleagues again in the future. Rathfarnham 5K was another great success in September, and we continue to grow our relationship with our young members through various sponsorships. In addition to the ongoing club sponsorships we support year on year, we are very happy to welcome Terenure Rangers on board, and wish them and all our other clubs, every success this season.

Our "New Borrowers" campaign, to encourage members to choose their local credit union for their financial needs has proved to be a great success and we will continue to focus our marketing on inviting members to choose their local credit union and come to us first as part of our 2020 marketing campaign strategy. We've also rolled out stage 1 of our Green Loan Strategy, focusing on clever and efficient home improvement initiatives and electric / hybrid cars. Throughout 2020, we will focus on a range of Green initiatives and doing our part to protect our environment and common bond.

Paul Moran, Deirdre Larkin, Michelle McCoy, Al McCauley



REPORT OF THE INSURANCE OFFICER

Heritage Credit Union has in place a number of insurances for its members, namely Loan Protection Insurance, Life Savings Insurance, and Death Benefit Insurance. The related insurance premiums are borne by Heritage Credit Union as an operational expense. Cover is subject to underwriting criteria.

The following are our current cover levels:

Loan Protection Insurance (LP) cover the repays member's loans with Heritage Credit Union in the event of their death with a loan outstanding.

Level of cover: Full amount of Loan, subject to underwriting criteria. Cover for outstanding loans up to age 85 Disability cover up to age 60

Life Savings Insurance (LS) cover pays out a multiple of a member's savings at date of death in addition to the credit union repaying the deceased member's savings. It should be noted that the insurance benefit payable is linked to the savings pattern of the member during their period of membership. Amounts lodged to savings after the 70th birthday are not insured and any withdrawals of savings at any age can reduce the level of cover held.

Level of cover:

Up to €3,000 per member Doubled on accidental death

Death Benefit Insurance (DBI) pays out a lump sum on the death of a member, subject to their joining the Credit Union before age 70, being in good health at the date of joining and holding a minimum savings of \in 500 on date of death.

Level of cover: €1,000 subject to having a minimum of €500 in savings at date of death. Benefit is doubled in the case of accidental death.

Despite the significant benefits and peace of mind that these insurances bring, it is surprising that many members remain unaware of their existence.

Year ended 30th September	2019		20	18
	Amount	Quantity	Amount	Quantity
Loan Protection	€115,066	33	€111,262	35
Disability	€19,751	1		
Life Savings	€215,375	204	€243,240	212
Death Benefit	€159,600	182	€174,750	174

The following is a summary of our claims experience:

These insurances comprise one of our highest expense headings, and while there is no current intention to reduce or discontinue cover, this is something which is kept under ongoing review.

We expect an optional member-pay funeral insurance to be available during early 2020 to complement our existing level of cover. We will write to all members to inform them of the availability of the new insurance product.

Further details of all our insurances can be obtained on our website www.heritagecu.ie or in any of our offices.

Al McCauley

Insurance Officer

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AMENDMENT OF STANDARD RULES 2019

There were four amendments to the Standard Rules for Credit Unions (Republic of Ireland) arising from League AGM 2019.

Resolution 21 from League AGM 2019 provided that:

That this Annual General Meeting agrees to insert a new 84A into the Standard Rules for Credit Unions (Republic of Ireland), to read as follows:

Rule 84A. Membership Officer

(1) The board of directors may approve the appointment of a person by the manager as a membership officer to assist the membership committee and work under its supervision and control.
(2) A record of each application for membership which has or has not been approved shall be furnished by the membership officer to the membership committee no later than seven days of receipt of the application

Resolution 22 from League AGM 2019 provided that:

That this Annual General Meeting agrees to amend Rule 13(1)(ii) of the Standard Rules for Credit Unions (Republic of Ireland) by the insertion of "or by a duly appointed and authorised Membership Officer", to read as follows:

Rule 13. Qualifications for membership

(1) An applicant shall be admitted to membership only when:

(i) it shall have been determined that he is eligible for membership in accordance with rule 11; and (ii) his application for membership shall have been approved by the affirmative vote of a majority of the board of directors or by a duly appointed and authorised membership committee present at a meeting at which the application is considered, or by a duly appointed and authorised Membership Officer; and

Resolution 23 from League AGM 2019 provided that:

That this Annual General Meeting agrees to amend Rule 83 of the Standard Rules for Credit Unions (Republic of Ireland) by the insertion of "and/or membership officer", to read as follows:

Rule 83. Duties of membership committee and/or membership officer

Subject to these rules and the Act, the membership committee and/or membership officer shall:.....

Resolution 24 from League AGM 2019 provided that:

That this Annual General Meeting agrees to amend Rule 1(a) of the Standard Rules for Credit Unions (Republic of Ireland) by the insertion of "membership officer", to read as follows:

Rule 1. Interpretation

'officer' includes:

(a) the chair, the secretary or any other member of the board of directors, a member of a principal committee, a member of the board oversight committee, risk management officer, compliance officer, credit officer, membership officer or credit control officer of the credit union,

(b) an employee of the credit union to whom paragraph (a) does not apply, and

(c) a voluntary assistant of the credit union, but does not include an auditor appointed by the credit union in accordance with the requirements of the Act;

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CREDIT UNION NOMINATION FORMS

IMPORTANT INFORMATION – PLEASE READ

In the event of your death, the Nomination Form advises the Credit Union of your wishes in relation to disbursement of any funds to which you are entitled (inclusive of Life Savings Insurances) up to \in 23,000, and can be processed without having to await grants of probate etc.

We draw your attention to the following:

- 1. A Nomination Form is completed when you first join the Credit Union if you are over the age of 16 at the time of joining.
- 2. The Nomination Form can be updated at any time.
- 3. If you have recently turned 16, please complete a Nomination Form and return to us.
- 4. Should you marry, or should your nominee predecease you, your Nomination Form becomes invalid and, if not updated subsequently, can create delays for your next of kin to access your Credit Union funds.
- 5. The Nomination form supersedes your will insofar as the will refers to your funds in the Credit Union.

We urge all members to contact our offices to ensure that your Nomination Form details are up to date.

For your convenience, a Nomination Form is located on page 53. Please complete and return to any of our offices.

HERITAGE CREDIT UNION LIMITED FORM OF NOMINATION

Membership Number
I, [print name]
of [print address]
a member of the above credit union, hereby revoke all previous nominations and nominate the following person or persons
Name(s)
Address(es)

to become entitled to such property in the credit union (whether in savings, loans, insurances with the exception of the Death Benefit Rider, if applicable, or otherwise) not exceeding the limit of the amount for the time being authorised by law which I may have at the time of my death. The proceeds, if applicable, of the Death Benefit Rider may be applied by the credit union towards my vouched funeral/ bereavement expenses and if not so applied shall be paid to the person(s) referred to above.

Notes:

- This form should be completed only following admission to membership of the nominator.
- This form should be adapted if specific property only is to be nominated.
- Under section 21(4) of the Credit Union Act 1997, a nomination is not revocable or variable by the will of the nominator or by any codicil to his/her will.

• Under section 21(6) of the Credit Union Act 1997 the marriage of a member of a credit union operates as a revocation of any nomination made by him/her before his/her marriage.

Under section 21(7) a nomination shall be revoked by the death of the nominee before the death of the nominator.

Under section 21(1) of the Credit Union Act 1997 the form of nomination must either (a) be made in a book at the registered office of the
credit union or (b) delivered to the registered office during the nominators's lifetime.

Signed: Member		Date:
Signed: Witness		Print Name: Witness
[The witness shall not be a nominee]	Witness	Address:
Witness Occupation:		

SPECIAL NOTICE

Under the Criminal Justice Act 2010 we are obliged to have up to date identification on file for all members.

We would be obliged if you would provide up to date photo ID and proof of address as soon as possible.

Please visit any of our seven offices with original documentation which we will copy and return to you.

Member Number:		
Member Name:		
Member Address:		
Date ID Returned:		





On the RTE Show #TheBorrowers we followed Bintou, who borrowed from Heritage Credit Union to complete a make up course and open a business with her sister!

BASIC INFORMATION ABOUT THE PROTECTION OF YOUR ELIGIBLE DEPOSITS

Eligible deposits in Heritage Credit Union Ltd are protected by:	the Deposit Guarantee Scheme ("DGS") $^{\scriptscriptstyle (1)}$
Limit of protection:	€100,000 per depositor per credit union
If you have more eligible deposits at the same credit union:	All your eligible deposits at the same credit union are 'aggregated' and the total is subject to the limit of €100,000
If you have a joint account with other person(s):	The limit of €100,000 applies to each depositor separately ⁽²⁾
Reimbursement period if the credit union fails	20 working days
Currency of reimbursement:	Euro
To contact the credit union for enquiries relating to your account: To contact the DGS for further information on compensation:	Heritage Credit Union Ltd, Credit Union House, Main St, Rathfarnham, Dublin 14 Email: info@heritagecu.ie Deposit Guarantee Scheme, Central Bank of Ireland, PO BOX 11517, Spencer Dock, North Wall Quay, Dublin 1 Tel: 1890 77777 Email: info@depositguarantee.ie
For more information:	www.depositguarantee.ie

(1) Scheme responsible for the protection of your deposit

Your savings are covered by a statutory deposit guarantee scheme. If insolvency should occur, you will be repaid up to $\in 100,000$.

This repayment covers at maximum $\leq 100,000$ per person per credit union. This means that all eligible savings at the same credit union are added up in order to determine the coverage level. If, for instance, a member holds share with $\leq 90,000$ and deposits with $\leq 20,000$, (s)he will only be repaid $\leq 100,000$.

(2) Limit of protection for joint accounts

In case of joint accounts, the limit of $\leq 100,000$ applies to each member. However, eligible savings in an account to which two or more persons are entitled as members of a business partnership, association or grouping of a similar nature, without legal personality, are aggregated and treated as if made by a single member for the purpose of calculating the limit of $\leq 100,000$.

In some cases eligible savings which are categorised as "temporary high balances" are protected above \leq 100,000 for six months after the amount has been credited or from the moment when such they become legally transferable. These are savings relating to certain events which include:

- a. certain transactions relating to the purchase, sale or equity release in relation to a private residential property;
- b. sums paid to the member in respect of insurance benefits, personal injuries, disability and incapacity benefits, wrongful conviction, unfair dismissal, redundancy, and retirement benefits;
- C. the member's marriage, judicial separation, dissolution of civil partnership, and divorce;
- d. sums paid to the member in respect of benefits payable on death; claims for compensation in respect of a person's death or a legacy or distribution from the estate of a deceased person.

In general, all retail savings and businesses are covered by the Deposit Guarantee Scheme. Exceptions for certain savings are stated on the website of the Deposit Guarantee Scheme. Your credit union will also inform you on request whether certain savings are covered or not. If savings are eligible, the credit union shall also confirm this on the statement of account.

HERITAGE CREDIT UNION OPENING HOURS

Main Office Main St., Rathfarnham, Dublin 14. Tel: 01 490 0162

 Mon
 9.30am - 4.30pm

 Tue
 9.30am - 4.30pm

 Wed
 Closed

 Thu
 9.30am - 7.00pm

 Fri
 9.30am - 4.30pm

 Sat
 9.30am - 12.30pm

Fortfield

46 Fortfield Park, Terenure, Dublin 6W. Tel: 01 490 2565

 Mon
 Closed

 Tue
 9:30am - 12:30pm 1:30pm - 4:30pm

 Wed
 9:30am - 12:30pm 1:30pm - 4:30pm

 Thu
 9:30am - 12:30pm 1:30pm - 6:00pm

 Fri
 9:30am - 12:30pm 1:30pm - 6:00pm

 Sat
 9:30am - 12:30pm

Harold's Cross

i

244/246 Harold's Cross Road, Dublin 6W. Tel: 01 497 4003

 Mon
 Closed

 Tue
 9:30am - 12:30pm
 1:30pm - 4:30pm

 Wed
 Closed
 1:30pm - 4:30pm

 Thu
 9:30am - 12:30pm
 1:30pm - 4:30pm

 Fri
 9:30am - 12:30pm
 1:30pm - 7:00pm

 Sat
 9:30am - 12:30pm
 1:30pm - 7:00pm

Nutgrove Shopping Centre Unit 25, Nutgrove Shopping Centre, Dublin 14. Tel: 01 495 4833

 Mon
 Closed

 Tue
 9.30am - 12.30pm
 1.30pm - 4.30pm

 Wed
 9.30am - 12.30pm
 1.30pm - 4.30pm

 Thu
 9.30am - 12.30pm
 1.30pm - 7.00pm

 Fri
 9.30am - 12.30pm
 1.30pm - 4.30pm

 Sat
 9.30am - 12.30pm
 1.30pm - 4.30pm

Rialto

566 South Circular Road, Dublin 8. Tel. 01 453 3047

 Mon
 9.30am - 12.30pm
 1.30pm - 4.30pm

 Tue
 Closed
 9.30am - 12.30pm
 1.30pm - 4.30pm

 Wed
 9.30am - 12.30pm
 1.30pm - 6.00pm
 5.00pm

 Fri
 9.30am - 12.30pm
 1.30pm - 6.00pm
 5.00pm

 Sat
 9.30am - 12.30pm
 1.30pm
 6.00pm

Thomas Street

137 Thomas Street, Dublin 8. Tel. 01 670 4087

Mon	9.30am - 1.00pm	2.00pm - 4.30pm
Tue	9.30am - 1.00pm	2.00pm - 4.30pm
Wed	9.30am - 12.30pm	(Half Day)
Thu	9.30am - 1.00pm	2.00pm - 6.00pm
Fri	9.30am - 1.00pm	2.00pm - 6.00pm
Sat	Closed	

Walkinstown

10 Walkinstown Green, Walkinstown, Dublin 12. Tel. 01 450 9589

 Mon
 Closed

 Tue
 9.30am - 12.30pm
 1.30pm - 4.30pm

 Wed
 Closed
 1.00pm

 Thu
 Closed
 1.30pm - 6.00pm

 Fri
 9.30am - 12.30pm
 1.30pm - 6.00pm

 Sat
 9.30am - 12.30pm
 1.30pm

HERE FOR YOU AND YOURS ALWAYS *****

*Please note: All offices open at 11.30am on the last Tuesday of each month to facilitate staff training.



Heritage Credit Union

Tel: 01 490 0162 Email: info@heritagecu.ie Web: www.heritagecu.ie

Rathfarnham Village | Fortfield | Harold's Cross | Nutgrove Shopping Centre | Rialto | Thomas Street | Walkinstown

Heritage Credit Union Limited is regulated by the Central Bank of Ireland.